GREATEK

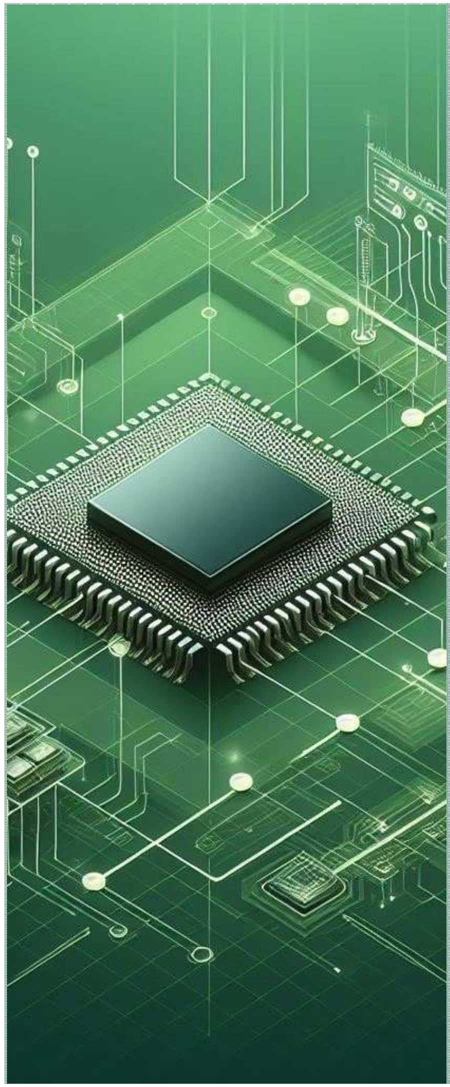
超豐電子股份有限公司
2024年上半年度
法 人 說 明 會

July 30, 2024

www.greatek.com.tw

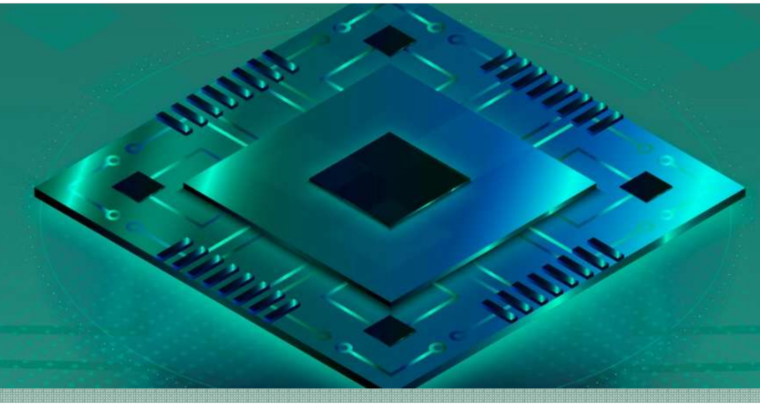
2441.TW

Greatek Electronices Inc



免責聲明

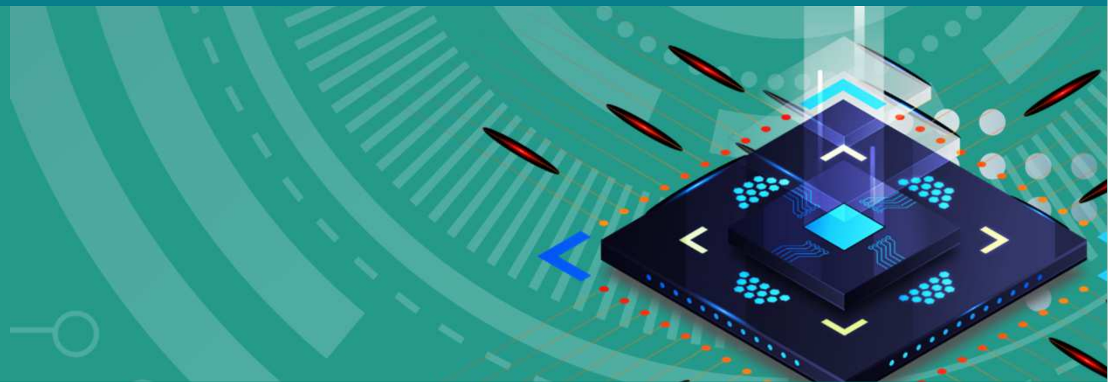
本次法說會所提供之簡報內容包括對於未來狀況之預測及評估，這些關於未來狀況之陳述乃基於公司目前可得資料所做的預測，涉及風險及不確定性，並可能發生實際結果與預期狀況有重大差異的情形，提醒各位不要過度依賴這些資訊，另除非法律要求，本公司將不負責更新或公告這些預測的結果。



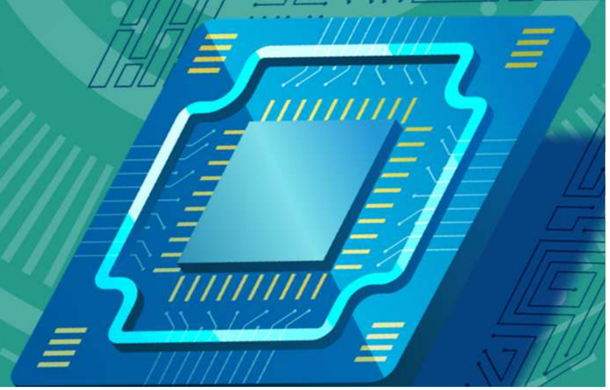
Agenda

1	致歡迎辭	蔡篤恭	力成集團董事長
2	超豐 1H24 財務狀況	林美玲	超豐財務經理暨發言人
3	超豐 1H24 營運概況與展望	紀有章	超豐總經理
4	力成 2Q24 財務狀況	曾炫章	力成財務長暨發言人
5	力成 2Q24 營運概況	謝永達	力成集團執行長暨超豐董事長
6	力成 3Q24 及未來營業展望		
7	Q&A	蔡篤恭 / 謝永達 / 呂肇祥(力成總經理) / 紀有章/曾炫章 /林美玲	

1. 致歡迎辭



2. 2024年上半年度財務狀況



2024 年各季合併綜合損益表

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(NTD 百萬元)

Account	2Q24	%	1Q24	%	QoQ %
營業收入	3,986	100.0%	3,480	100.0%	14.5%
營業毛利	995	25.0%	692	19.9%	+5.1%ppts
營業費用	157	3.9%	154	4.4%	1.9%
營業淨利	838	21.0%	538	15.5%	+5.5%ppts
營業外收入及支出	69	1.7%	125	3.6%	-44.8%
稅前淨利	907	22.8%	663	19.1%	+3.7%ppts
所得稅費用	185	4.6%	140	4.0%	32.1%
本期淨利	722	18.1%	523	15.0%	38.0%
EPS (NT$)	1.27		0.92		38.0%

註: 1. 2Q24財務報告尚未經會計師核閱.

2. 2024/06/30流通在外股數為568,846K .

2024年上半年度綜合損益表與2023年比較

GREATEK

(NTD 百萬元)

Account	1H24	%	1H23	%	YoY %
營業收入	7,466	100.0%	6,532	100.0%	14.3%
營業毛利	1,687	22.6%	1,348	20.6%	+2.0%ppts
營業費用	311	4.2%	259	4.0%	20.1%
營業淨利	1,376	18.4%	1,089	16.7%	+1.7%ppts
營業外收入及支出	194	2.6%	102	1.6%	90.2%
稅前淨利	1,570	21.0%	1,191	18.2%	+2.8%ppts
所得稅費用	325	4.4%	240	3.7%	35.4%
本期淨利	1,245	16.7%	951	14.6%	30.9%
EPS (NT$)	2.19		1.67		31.1%

註: 1. 2Q24財務報告尚未經會計師核閱.

2. 2024/06/30流通在外股數為568,846K .

合併資產負債
2024/06/30

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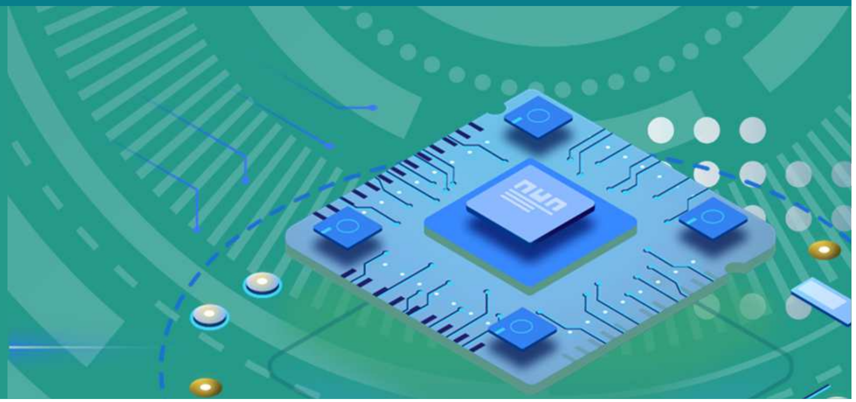
(NTD 百萬元)

Account	Amount	%
流動資產合計	11,358	42.6%
- 現金	6,222	23.4%
非流動資產合計	15,286	57.4%
資產總計	26,644	100.0%
流動負債	4,432	16.6%
非流動負債	302	1.1%
負債合計	4,734	17.8%
權益合計	21,910	82.2%
負債及權益總計	26,644	100.0%

註: 1. 2024/06/30每股淨值NT$38.51元.
2. 2Q24財務報告尚未經會計師核閱.
3. 2024/06/30流通在外股數為568,846K .

3. 2024年上半年度營運概況



2024年上半年度營運成果

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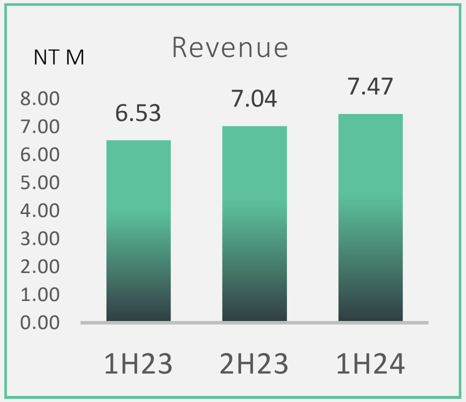
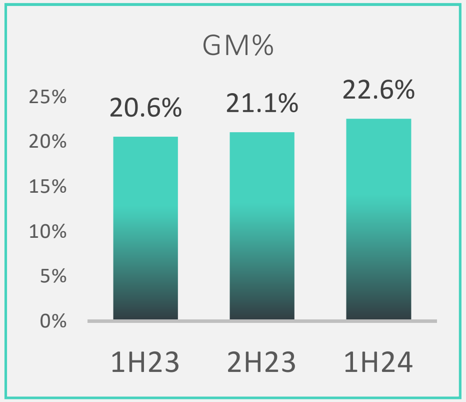
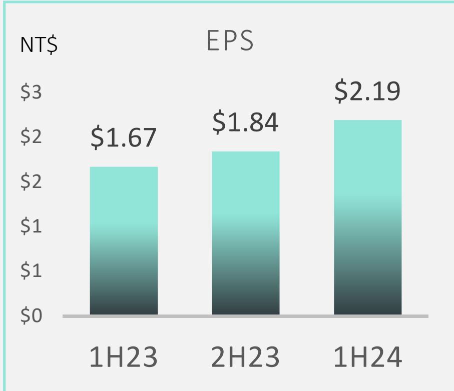
1H24

YoY +14.3%	YoY +2.0 ppts	YoY +31.1%
$7.47B 營業收入	**22.6%** 毛利率%	**$2.19** EPS

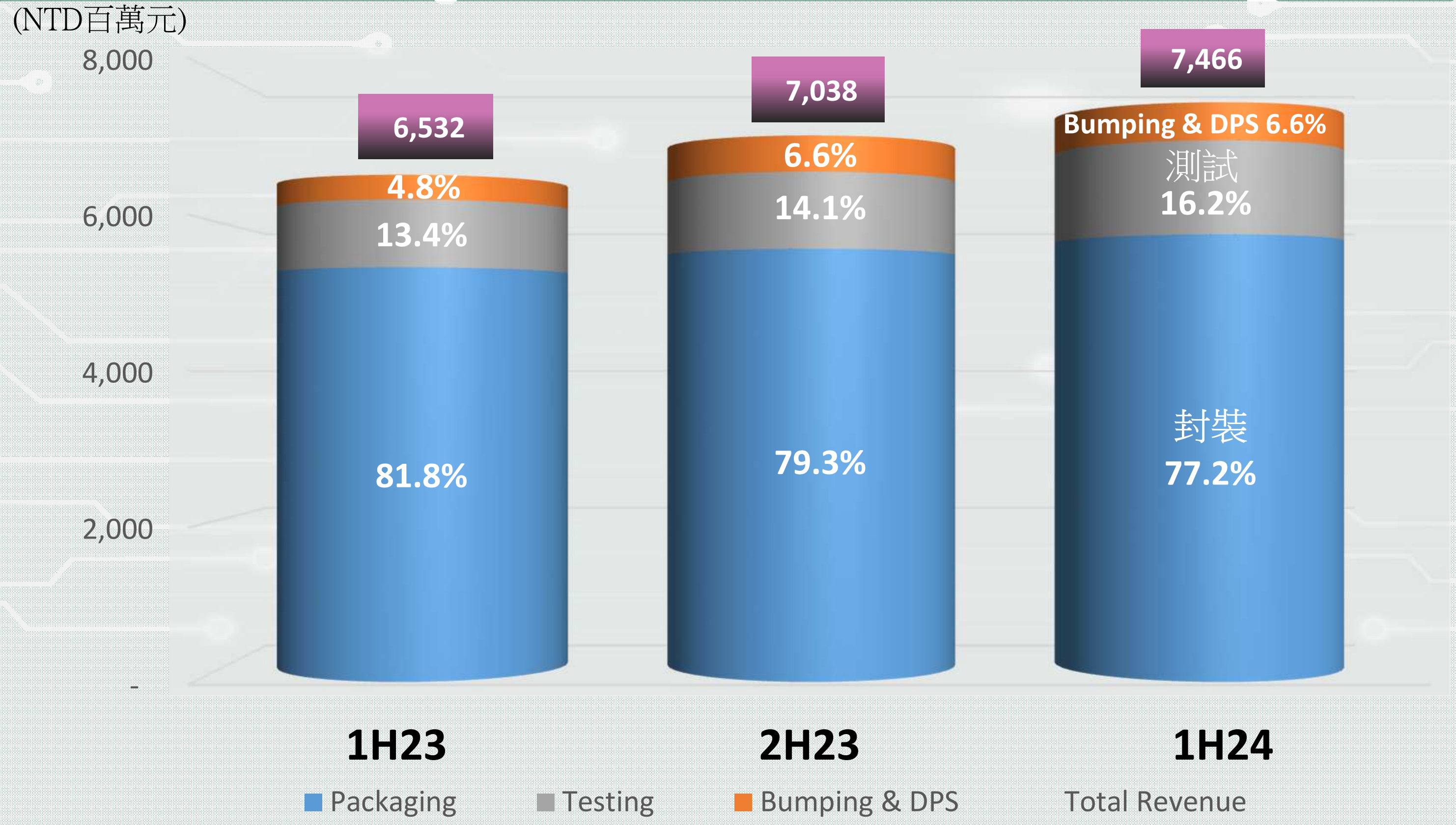




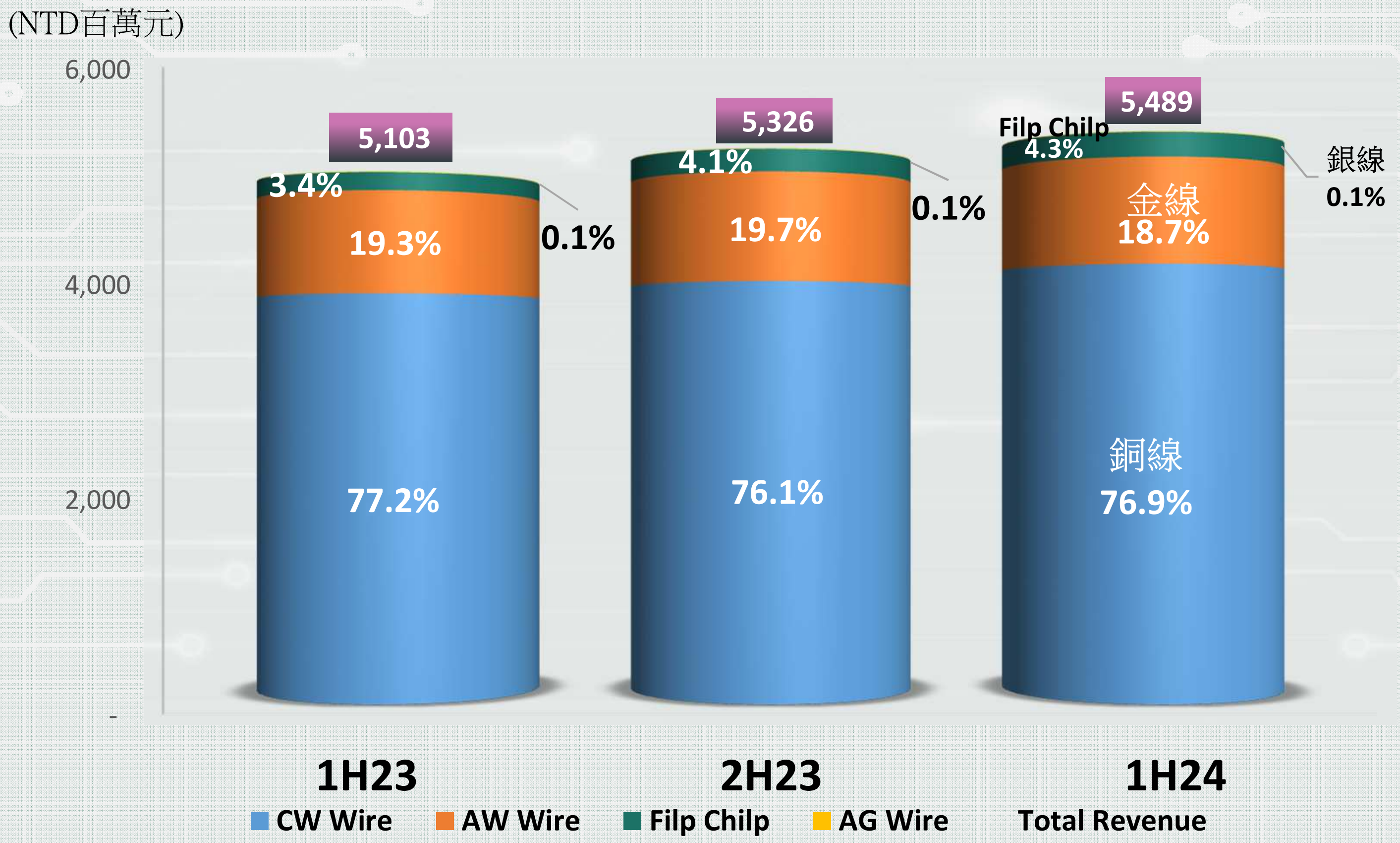


- 營收、GM%及EPS從1H23低點逐步回溫。
- 2024第一季營收應為今年度的低點。

營收分析-依服務項目別

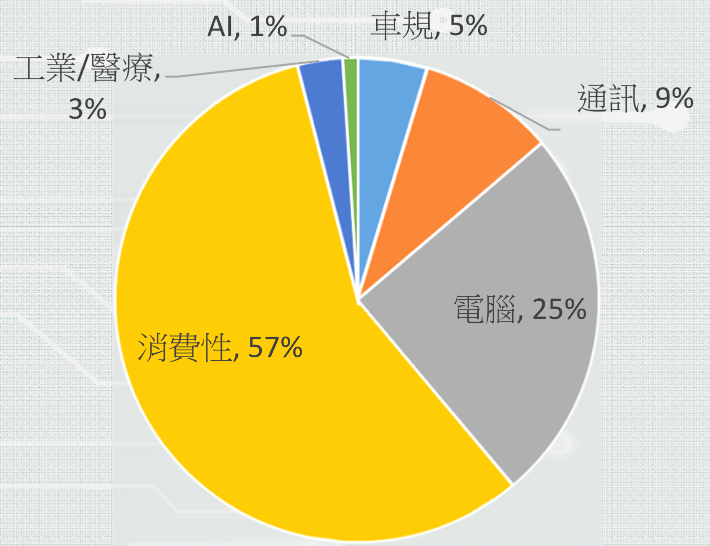

(NTD百萬元)
8,000
6,000
4,000
2,000
-
6,532
4.8%
13.4%
81.8%
7,038
6.6%
14.1%
79.3%
7,466
Bumping & DPS 6.6%
測試
16.2%
封裝
77.2%
1H23
2H23
1H24
Packaging
Testing
Bumping & DPS
Total Revenue

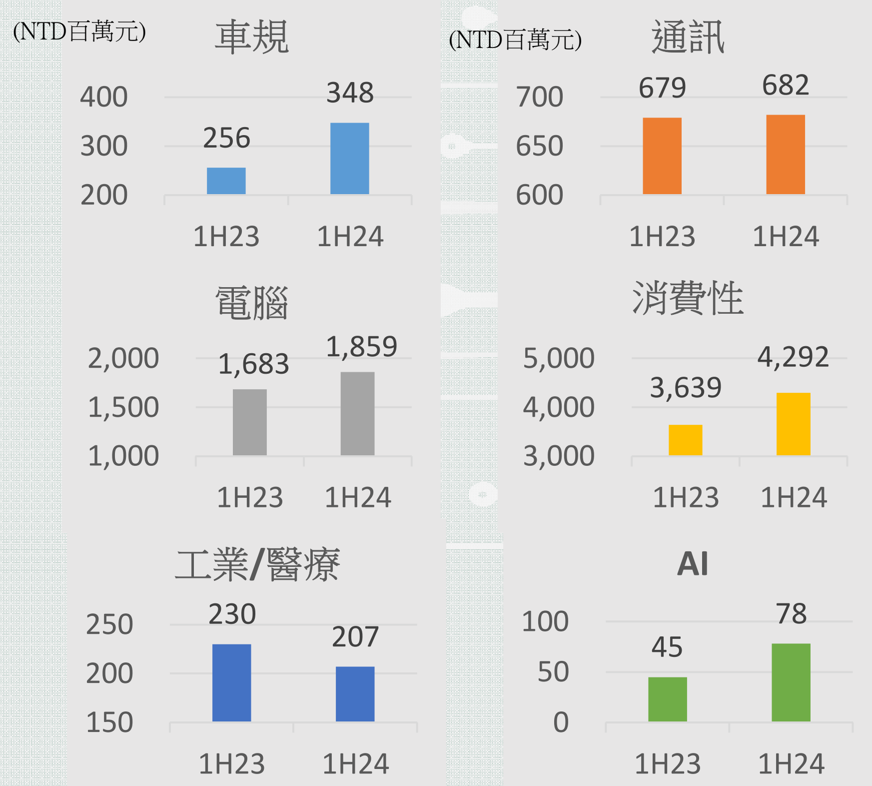
營收分析-依封裝製程



(NTD百萬元)
6,000
4,000
2,000
-
5,103
5,326
5,489
3.4%
19.3%
77.2%
0.1%
4.1%
19.7%
76.1%
0.1%
Filp Chilp
4.3%
金線
18.7%
銅線
76.9%
銀線
0.1%
1H23
2H23
1H24
CW Wire
AW Wire
Filp Chilp
AG Wire
Total Revenue

營收分析-by 終端市場





1. 車規 (ex:EV ,ADAS, video...)
2. 通訊(ex:Mobile, Networking, Wireless, AR ,VR)
3. 電腦(ex:PC, Server, HPC , cloud)
4. 消費性(ex: TV, IOT , games, camera, PDA,Smart home)
5. 工業/醫療(ex: Automation, Medical, Power Management)
6. 人工智慧(AI)

2024年上半年度營運概況

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- 面板、PC、NB等產品庫存水位下降，客戶有補貨需求，短單及急單需求增加。
  The inventory level for Panel, PC, and NB products have decreased, leading to a replenishment demand from customers, and an increase in short-term and urgent orders.

- 因應國際運動賽事，中大型面板及TV有強勁需求。
  There was strong demand for medium to large-sized TV panels due to several international sporting events.

2024年上半年度營運概況

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- 大陸市場積極備貨，相關客戶訂單比重增加。
  Customers were actively stocking up for China market, resulting in an increased proportion of orders from related customers.

- 電動車市場需求增加帶動LED及電源相關備貨。
  The rising demand in the Electric Vehicle market is driving the stocking of LED and power-related components for EV makers.

2024年上半年度營運概況

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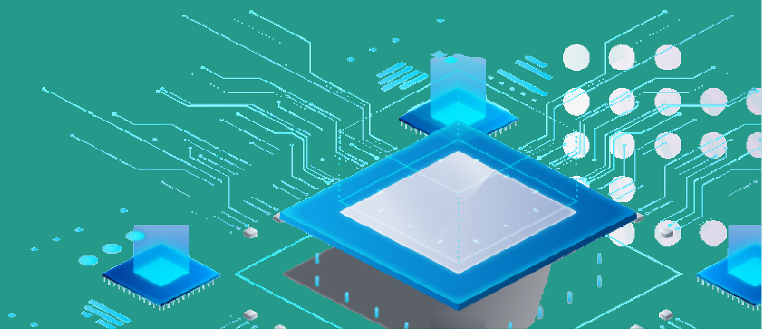
- MCU受備貨長短料影響，急單需求增加。
  Short term rush demand from MCU customers took place due to long & short lead time of materials.

4. 2024年下半年度營運展望



5. Q&A

GTK 2H24 Business Outlook

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@ PC、網通、電信、固網等相關之產品庫存回到健康水位，客戶投單力道預期將溫和成長。
The inventory levels for products related to PCs, networking, telecommunications, and landlines have returned to normal, therefore, customer demand is expected to grow moderately.

@ AI 應用快速發展，帶動電子產品升級，相關產品需求增加。
The rapid development of AI applications is driving the upgrade of electronic devices, increasing the demand for related components.

GTK 2H24 Business Outlook

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- DDR5 記憶體模組隨著市場滲透率提高，有利於 PMIC等相關IC逐步放量成長。
  With the increasing market penetration of DDR5 memory modules, there is a favorable trend for the gradual growth of PMIC and other related ICs.

- 持續配合客戶進行GaN及SiC產品開發。
  Continue to engage with more customers in the development of GaN and SiC products.

- 日本、歐美景氣尚未完全復甦，訂單相對保守。
  The economic recovery in Japan and Europe is not yet mature, resulting in relatively conservative market demand.

GTK 2H24 Business Outlook

- 車規和工控等相關產品需求放緩。
  Automotive and industrial market is slowing down.

- 地緣政治及經濟逆風之不確定性仍存在，從事跨國投資佈局、分散地緣政治風險及做好供應鏈布局管理。
  The uncertainty of geopolitical and economic headwinds still exists, necessitating the need for multi-nation investment decision, dispersing geopolitical risks and managing material supply chain effectively.

力成集團 PTI GROUP

Thank You

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